

Professional Profile

Gayle Bailey Realtor®

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Specialty

Commercial Real Estate, including land development, retail, restaurant, office and warehouse/flex space.

Available

To his clients to work around and accommodate their demanding work schedules.

Knowledgeable

Of all aspects of commercial land procurement, development and construction.

Experienced

Represented clients in sales, leasing and development over the past 39 years, as well as with property management of multifamily, industrial, retail, and flex and office properties.

Accessible

Via e-mail and cell phone at all times!

Memberships

National Association of Realtors® (NAR); Virginia Association of Realtors® (VAR); Northern Virginia Association of Realtors® (NVAR), GRI, ABR, CRS, SRES, CIPS, Loudoun County Chamber of Commerce, Prince William County Greater Manassas Chamber of Commerce, BNI, Leadership Fairfax Inc. and Dulles South Business Alliance



4201 Pleasant Valley Road
Chantilly, VA 20151
Baileys4u.com/commercial

Career Summary

Gayle as extensive experience in the commercial real estate market, having represented clients in sales, leasing and development over the past 37 years, as well as with property management of multifamily, industrial, retail, flex and office properties. As an active real estate developer, he has been involved in the direct development of projects and in a consulting capacity with individuals and companies in several markets across the country. He is knowledgeable of all aspects of commercial land procurement, development and construction. Gayle has been a senior level instructor for classes in contract negotiations and marketing for the National Association of Realtors®, is a former Board of Realtors® President and has also taught classes for state Realtor® associations on tax deferred exchanges.

In 2004, Gayle formed his own independent brokerage, of which he is principal broker. Throughout his career, he has achieved in multiple geographic markets every title, award, designation and accolade the real estate business can provide. He is a charter member of the Certified Residential Specialist (CRS), a graduate of the REALTORS Institute (GRI), and holds the Accredited Buyer Representative (ABR) and Senior Real Estate Specialist (SRES) designations. He has also written books on buying and selling real estate, and been featured in an article on mentoring in Realtor Magazine.

Projects

Colonels Ridge Phase IV, Chantilly, VA	2007-present
Piedmont Commercial Center, Gainesville, VA	2006-present
Pleasant Valley Road, Chantilly VA	2006-2007
Colonels Ridge, Chantilly, VA	2004-2006
Glenbrook Office Park, Chantilly, VA	1999
Virginia Run Estates, Centreville, VA	1994
Meadowbrook Farms, Lexington, KY	1988
Greenleaves Village, Mandeville, LA	1985
Carriage Lane Estates, Covington, LA	1984
212 Tenny Ave. Apartments, Louisville, KY	1979
The Estates at Patton Creek, Louisville, KY	1978
Doral Apartments, Louisville, KY	1972

Education and Accreditations

Eastern Kentucky University—BS Chemistry
GRI—Graduate REALTORS Institute 1976
CRS—Certified Residential Specialist 1978
CFS—Certified Financial Specialist 1979
CRA—Certified Relocation Agent 1981
ABR—Accredited Buyer Representative 1999
SRES—Senior Real Estate Specialist 2000
Graduate—Leadership Fairfax 1991
CIPS—Certified International Property Specialist Candidate 2000